



Prime-Ascension IL Town Hall

AGENDA

Introduction to Prime

Mission, Values & National Presence

Commitment to Giving

Prime Healthcare Foundation/CUSM

Teaching Programs and Academic Partnerships

Performance and Quality

Growth and Investments

Testimonials

Our Commitment to Ascension Illinois Hospitals

Next Steps

Key Leadership



Sunny Bhatia, MD President & Chief Medical Officer

- Quadruple board certified in Interventional Cardiology, Cardiovascular Disease, Nuclear Cardiology and Internal Medicine
- Bachelor's degree, University of Pennsylvania. Medical Degree, University of Minnesota Medical
 School. Internal Medicine Residency, Mayo Clinic. Cardiology fellowship, USC. Master of Medical Management,
 USC Marshall School of Business, Fellow of the American College of Healthcare Executives
- Recognized among the nation's top physician leaders



Kavitha Bhatia, MD Chief Medical Officer, Strategy

- President & Chair, Prime Healthcare Foundation. Founding Vice Chair of the Board, California University of Science & Medicine
- Pediatrician and Fellow of the American Academy of Pediatrics
- Medical Degree with Honors from UCLA; Harvard Business School Healthcare Strategy; Master of Medical Management USC; Fellow of American College of Healthcare Executives
- Philanthropic activities include World Children's Initiative, Project Heart Uganda; Awarded Miraculous Medallion from Mother Teresa and Missionaries of Charity



Steve Aleman Chief Financial Officer

- Over 25 years of industry experience on both the payor and provider side
- Prior CFO of Prospect Medical Holdings and executive experience at WellPoint/Anthem
- Public accounting experience, Six Sigma Certified. Received bachelor's degree in Finance and Accounting at California State University Northridge

ABOUT PRIME HEALTHCARE

We are physician-founded, physician-led, and transforming hospitals

Founded in 2001, Prime Healthcare owns and operates **44 hospitals and more than 300 outpatient locations** in **14 states**. Fourteen of the hospitals are not-for-profit members of the Prime Healthcare Foundation.



Our philosophy is that all healthcare is local. Our hospitals, along with medical groups, urgent care centers, ambulatory surgery centers, and specialty clinics, serve the unique needs of their communities while providing compassionate, clinically excellent care with the **strength and support of Prime Healthcare**.



Leading National Health System



National, award-winning health system, fifth largest for-profit system	44 hospitals in 14 states, tax-paying and 14 not-for-	2.2 million patient visits annually
600 communities served	profit 8,367 licensed beds	34,000 staff and11,000 affiliated physicians
>300 outpatient locations	\$2 billion capital invested	69 Prime hospitals named among the nation's best as " 100 Top Hospitals "

Our Mission, Promise & Values

MISSION

To save and improve hospitals so that they can deliver compassionate, quality care to patients and better healthcare for communities.

PROMISE

To provide compassionate care and clinical excellence to all patients as we create hospitals that improve healthcare in every community we serve.

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Prime Healthcare is always evolving, but the foundation remains and lives in our core values." – Prem Reddy, MD

VALUES

Quality

We are committed to always providing exceptional care and performance.

Compassion

We deliver patient-centered healthcare with compassion, dignity, and respect for every patient and their family.

Community

We are honored to be trusted partners who serve, give back, and grow with our communities.

Physician-Led

We are a uniquely physician-founded and physicianled organization that allows doctors and clinicians to direct healthcare at every level.

Charity Care & Community Benefit



Region V \$236,549,028



Region VI \$577,041,618



TOTAL \$12,060,571,898

History of Prime Healthcare



2001

Dr. Prem Reddy, a physician double board certified in Internal Medicine and Cardiology, after 25 years of practice formed Prime Healthcare Services (PHSI) with a mission to save hospitals, improve community healthcare, and provide exceptional

2006

Dr. Reddy also founded the **Prime Healthcare Foundation** (PHF), a 501(c)(3) public charity that owns **14** of the Prime Healthcare hospitals. Substantially all of the Foundation's over \$1.3 billion assets were donated.

Combined with PHF, Prime Healthcare owns and operates **44 hospitals** in **14 states** and is the **fifth largest for-profit hospital system** in the nation.

2018

Dr. Reddy also founded the **California University of Science and Medicine** (CUSM), a non-profit medical school located in Southern California, through a \$80M contribution. Dr. Reddy serves as Chair of the CUSM Board of Trustees and served as Chairman of the Board of Directors of the Federation of American Hospitals.

Among numerous accolades, Prime Healthcare has been recognized among the *"10 Top Health Systems"* and the *"15 Top Health Systems"* in the nation three times. Prime Healthcare hospitals have been recognized **69** times among the *"100 Top Hospitals"*.





care to patients.

Prime Healthcare Foundation

The mission of the Prime Healthcare Foundation is to ensure access to quality care, promote educational opportunities, and improve healthcare for all.



A 501(c)(3), public charity, established in 2006

- 14 not-for-profit hospitals in 6 states and charities that support health education, education scholarships, public healthcare education, and free community clinics
- Led by Dr. Kavitha Bhatia, the Prime Healthcare Foundation has more than \$1.82 billion in assets and has provided more than \$3.4 billion in charity care, sponsoring local and global initiatives to improve the lives of others.
- Supports poverty-stricken regions worldwide, funding clean water initiatives, childhood vaccination programs, educational grants, new medical clinics, and missions to treat blindness and pediatric congenital heart defects.

Established the **California University of Science and Medicine School of Medicine** - one of California's newest non-profit medical universities.

California University of Science & Medicine

California University of Science and Medicine

- The Prime Healthcare Foundation donated \$80 million to found the California University of Science and Medicine, one of the nation's newest non-profit medical schools, located in Colton, CA
- Welcomed its first class of medical students in July 2018 and celebrated its inaugural graduation of MD students in May 2022
- Inspires, motivates and empowers students to become excellent and caring physicians, scientists, and leaders
- Encourages graduates to practice and give back to underserved communities



Residency Teaching Programs & Academic Partnerships

Educating compassionate providers to serve community needs.

Prime Healthcare, in collaboration with the California University of Science and Medicine, invests in residency programs across its hospitals in Southern California, Ohio, New Jersey, and beyond, training the next generation of physician leaders to ensure health equity and access for future generations.



"It's our honor to provide learning and working environments that help you succeed in the clinical setting or to take on leadership roles in healthcare. Our priorities include caring for underserved populations and improving the lives of all those we serve."

– Sunny Bhatia, MD Prime Healthcare, President & CMO

PERFORMANCE & QUALITY

Our Dedication to Quality, Compassionate Care is Nationally Recognized

Every award tells the story of a life touched by Prime Healthcare





A Commitment to Health Equity & Social Responsibility

Prime Healthcare and its hospitals earned the distinction of "most socially responsible" by the Lown Institute.

Prime Healthcare received an "A" grade for:

- Social Responsibility
- Health Equity
- Patient Outcomes
- Clinical Outcomes
- Inclusivity

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The Lown Hospitals Index for Social Responsibility is the only ranking to include metrics of health equity and value of care alongside patient outcomes, creating a holistic view of hospitals as total community partners.

Recognition of our Benefits, Work Environment & Culture



Prime Healthcare was recognized as one of America's Greatest Workplaces and America's Greatest Workplaces for Mental Wellbeing by *Newsweek* and Plant-A Insights Group.

Newsweek and Plant-A Insights Group recognized America's Greatest Workplaces in the United States by conducting a large-scale employer study based on over 1.5 million comprehensive company reviews from over 250,000 employees.

At Prime, it is our philosophy that all great healthcare starts with a local approach and that quality of care is reflective of having a diverse workforce that is supported and engaged in our mission of saving and improving hospitals to deliver compassionate, quality care.

G R O W T H & I N V E S T M E N T

Acquisition & Turnaround Examples

From California to New Jersey, hospitals across the country have been **saved and improved** so that their mission can not only continue but be strengthened.



Mission Regional Medical Center, Mission, Texas Centinela Hospital Medical Center, Inglewood, California



Saint Mary's Regional Medical Center, *Reno, Nevada*





Coshocton Regional Medical Center, *Coshocton, Ohio*



St. Joseph Medical Center, Kansas City, Missouri



Saint Clare's Denville Hospital Denville, New Jersey



Infrastructure Improvements

Since 2005, Prime Healthcare has invested more than **\$2 billion** into hospitals through capital improvements, equipment and technology.

Prime Healthcare hospitals continuously strive for excellence for our patients.

- New state-of-the-art systems to improve quality including IT Systems and patient monitoring (EPIC, Lawson, Omnicell, others)
- Multimillion-dollar investments in ER and ICU remodels and expansions
- State-of-the-art surgical equipment including robotic surgery
- Lab, Pharmacy, Radiology, Radiation
 Oncology and other medical equipment
- Investments in key service lines based on community need
- Behavioral Health expansions
- Cybersecurity investments
- Facility upgrades, including proactive energy management that result in decreased carbon emissions, lower energy costs, healthier communities, and higher quality healthcare

"This hospital is the **best hospital** I've ever been to... I would never go to a different hospital."

- Patient, Encino Hospital Medical Center - Emergency Room



What our Patients Say

"I wholeheartedly recommend this facility, and I want to express my deep gratitude to the entire team. Dr. Matthew Anderson was genuinely exceptional, providing clear and concise explanations and ensuring that I knew exactly what to expect. The care team was incredibly supportive and offered top-notch care. If I could, I would give them a 10-star rating!"

Tammy A. Dallas Medical Center, Texas "Every employee we encountered was very nice and professional. They made sure we were comfortable, and our questions answered. The experience was great even though we were stressed, they eased it with their kindness and professional manners."

Norma M. Harlingen Medical Center, Texas "Each member of the Emergency Department staff was friendly, professional, knowledgeable, and seemed genuinely happy. I truly mean that all the staff made this experience a most positive one. Thank you for taking such good care of me."

Cathleen R. Saint Michael's Medical Center, New Jersey "I've never been a patient there before, so I was a little nervous and scared. My stay could not have been more wonderful! I have never been to [a hospital] so accommodating and letting you know every procedure and how it entails. Great Hospital!"

Mary S. Riverview Regional Medical Center, Alabama

"My better half went in for day surgery and it was an awesome experience. Registration was smooth and the staff was great. This experience has left an incredibly positive impression on someone who has experienced very many encounters with medical personnel that would never receive such a positive heartfelt response."

Oliver S. Dallas Regional Medical Center, Texas "Everyone from reception to day surgery to anesthesia to surgery room staff to the excellent people on the floor. Both my day nurse and night nurse were fantastic. I've had the misfortune to be in hospitals in four different states, and three different hospitals in the valley and Knapp outshines them all. Just a wonderful experience that I am grateful for."

Gerald O. Knapp Medical Center, Texas "All the doctors and nurses were exceptional. They are kind, compassionate, and empathetic. This team truly cares for patients. My baby, husband, and I were given the royal treatment at this hospital. Excellent experience!"

Sue S. Landmark Medical Center, Rhode Island

What Our Employees Say

We foster a diverse and inclusive culture that creates a sense of belonging and pride.

"I always feel supported and encouraged and know that I have a solid team to reach "There's a strong family atmosphere here. out to when in need. The kindness and support from all have genuinely been what Everyone cares for each other and is passionate have helped me survive. I think that the amount of involvement from both the about our community. I learn something new every managers and nursing leadership is amazing and something I am truly grateful for." day and have room to grow professionally." **Registered Nurse** Executive Assistant West Anaheim Medical Center, California Lake Huron Medical Center, Michigan "I have a lot of pride in being here. I've seen "Very good communication between staff and patients. Excellent leadership changes, and it may be a different during orientation. Very good encouragement from our supervisors on how we environment, but it's still the same home." handle difficult situations in the hospital." Imaging Coordinator Security Personnel Saint Mary's Regional Medical Center, Nevada Garden Grove Hospital Medical Center, California

"As a new nurse, I know that if I don't know something, I can always ask a coworker. They are always willing to help! I've had a wonderful experience and always look forward to coming to work."

Registered Nurse West Anaheim Medical Center, California "I said to myself thank you God for sending me here. I just thank God for my job."

EVS Technician St. Francis Medical Center, California "[Prime Healthcare] has provided me a venue to be the best physician I can for my patients."

Cardiologist Saint Mary's Regional Medical Center, Nevada

"Hope for Healing" Shines Bright

"When Prime Healthcare found us in 2015, we were a mere shell of the hospital that the "Sisters" had lovingly built. My skepticism was quickly replaced by **hope**. Almost immediately, they began to invest in our facility and our people...it was like the "re-birth of Riverview." New monitoring systems, defibrillators, crash carts, IV pumps, Epic, etc. were purchased for our hospital.... and all of it was state-of-the-art. Upgrades began on our physical facility....new roof, new windows, and re-painting....the change was almost immediately noticed by our community. We were alive again! They also provided us with evidence-based procedures, processes, education, and support to ensure we are providing the best to our citizens. Our community began to have faith in us again. Today, our census is flourishing, and our future is bright. They also shared the pride of our past.

Soon after we were purchased, they replaced the cross on top of our hospital with a bigger, brighter cross! **A cross that shines brightly** as a reminder to our citizens that there is hope for healing, hope for new life here at our hospital."

Sandra Lee Education Director Riverview Regional Medical Center, Alabama



What Our Community Officials Say

"Centinela Hospital Medical

Center was in danger of closing... instead, it now flourishes. Prime Healthcare continues to successfully operate Centinela, one of the largest healthcare providers in our community, with 369 beds. Prime Healthcare has also made a serious commitment to improve quality metrics. Centinela was ranked a "100 Top Hospital" in the nation and ranked one of the best hospitals in the Los Angeles metro area, according to U.S. News and World Report."

Mayor James T. Butts Jr. City of Inglewood, California "I write as a federal elected official desiring to ensure that patient son Medicare and Medicaid receive the highest standards of care. Prime Healthcare has owned and operated **Sherman Oaks Hospital** in my district since 2006, providing life-saving to some of the most underserved communities in the San Fernando Valley. The acquisition of Ascension Illinois by Prime Healthcare is expected to provide significant economies of scale and lower healthcare costs."

Rep. Brad Sherman, D-Sherman Oaks U.S. House of Representatives

"I am grateful for Prime Healthcare's purchase and continued investment in **Saint Michael's Medical Center**. I am aware of numerous investments made since 2016, including a Tru-Beam linear accelerator, CT simulator and new treatment planning software for its cancer center...Given our city's experience with Saint Michael's, I urge the [HFSRB] to fully support Prime Healthcare's acquisition of Ascension Illinois hospitals and facilities."

> **Councilman Anibal Ramos, Jr.** North Ward, Newark, New Jersey

"I have a lot of **pride** in being here. I've seen lots of changes, and it may be a different environment, but it's still the **same home**."

- Imaging Coordinator, Saint Mary's Regional Medical Center, Nevada

Our Commitment to Ascension Illinois Hospitals and Next Steps

Our Commitment to Your Community

- Prime Healthcare's mission of saving hospitals to serve communities has never been more important, and we value the heroic and incredible work of staff, physicians, and nurses at all Ascension Illinois hospitals.
- Prime will continue all service lines, community benefit programs, and charitable care while committing \$250 million to infrastructure, technology, and equipment improvements to improve the quality of care, efficiency, and ability to serve patients.
- Prime values the incredible work of staff, physicians, and caregivers. Prime has committed to hiring all associates in the acquired facilities, subject to Prime's hiring practices, policies and titles.
- We recognize the critical role of the Ascension Illinois hospitals in their communities. The names of the hospitals will not change, and we will respect the tradition of these facilities while promoting the spiritual care and wellbeing of all.



Our Commitment to Our Associates



Prime Healthcare's priority is always caring for patients, staff, and the community.

- Prime is grateful for the dedicated service of all caregivers, affiliated physicians, and team members.
- There is a community spirit at every hospital, and Prime is committed to preserving the unique spirit of Ascension Illinois hospitals.
- Prime has long-standing, productive relationships with unions representing its employees across the country. Prime has 35 collective bargaining agreements within many of our hospitals, covering approximately 7,700 union employees.
- Prime offers a best-in-class health plan that provides our employees and their families with access to high-quality healthcare services with little to no cost.
- Prime is also committed to skills training and development opportunities that support long and rewarding careers.

An Excerpt from **Br. Richard Hirbe,** FSP, MCP, BC

Director, Spiritual Care Prime Healthcare-St. Francis Medical Center





"Prime has strengthened our holistic support of mind, body, and spirit since the acquisition, and for that, we are a better, more compassionate, and inclusive faith-filled medical center. We remain known in the community we serve as, 'The house where God lives...' providing hope and healing to every patient and family."

Our Journey Forward

During this transition period, Prime Healthcare and Ascension are **working closely together** under a consulting agreement to ensure stability and continued exceptional patient care.

Prime Healthcare leadership is committed to **meeting with physicians**, **leadership and associates** throughout the sale process.

Town halls and public hearings are part of the regulatory approval process and are important so that **voices can be heard**, and community members can share their views.

We are currently extending offers throughout the transition process to associates in the hospitals and care facilities **and we look forward to welcoming them to the Prime Healthcare family.**

Next Steps

Thank You From the Prime Healthcare Family.

Visit our Welcome Page to learn more: primehealthcare.com/welcome-to-the-prime-family

